

Business Start-up

Do you have a great business idea?

Do you want to start your own business?

Are you looking for a professional qualification which will help you in your career?



Why study business start-up?

If you have a great business idea, or want to take your existing skill and turn it into a career, then why not consider starting your own business? Setting up your own business can provide employment for you and others and allow you to take control of your future.

The Association of Business Executives (ABE) offers a relevant qualification – the ABE Level 3 Certificate in Business Start-up (QCF). If you want to start a business in any industry, but you are not sure what to do next, then the Certificate can help you. It provides an understanding of the main areas you need to know about in order to start a successful business.



Business
Qualifications

Founded 1973

ABE qualifications are:

- Practical professional qualifications which will help you find a job or obtain a promotion
- Officially recognised for university entrance by more than 80 universities worldwide, and also accepted by many more, for entry onto the first, second or final year of study (depending on the QCF level of ABE qualification)
- High quality as ABE is recognised by Ofqual, the UK's regulatory authority, as well as equivalent bodies worldwide
- Listed on the UK's Qualifications and Credit Framework (QCF) of regulated qualifications
- Taught to 50,000 students worldwide every year by hundreds of colleges which between them offer a range of flexible study options (full time, part time, distance learning or self-study)
- Provided with comprehensive student support information including study tips, study manuals, past exam papers, specimen answers, recommended reading lists and a quarterly magazine available online or in print
- Flexible, as the optional units enable you to specialise in the areas that particularly interest you, units can be studied in any order, and many units are common to more than one programme, so you can very easily switch between qualifications or take a second qualification at the same level
- Cost-effective because ABE is a not-for-profit organisation so it endeavours to ensure that its prices are always as affordable as possible, plus taking an ABE qualification to fast track to university can give you significant savings

If you want to set up your own business but don't know where to start, then the ABE Level 3 Certificate in Business Start-up (QCF) will give you the skills and knowledge you need to take those first steps. It can also help you find a job or gain a promotion, as all businesses will benefit from employing someone with an entrepreneurial outlook. If you hold the ABE Level 3 Certificate in Business Start-up it will show that you understand the key aspects of managing a new business.

The unit syllabuses cover the essential understanding, knowledge and skills required to start your own business, including:

- evaluating the feasibility of a business idea
- why new businesses may succeed or fail
- resource requirements for a business start-up
- raising finance
- managing finances for a small business
- enterprising skills
- how to construct a business plan to attract potential lenders and investors

? What do the levels mean?

The levels refer to the 'level of learning' required to complete the qualification. Qualifications at the same level are therefore broadly similar (or comparable) in the level of learning required. Thus the ABE Level 6 Diploma is rated at Level 6 on the Qualifications and Credit Framework (QCF), the same as a UK Bachelors degree.

QCF Level Other qualifications at the same level

Level 3	UK 'A' level, BTEC National Certificate
Level 4	BTEC Professional Diploma
Level 5	UK Foundation Degree, HND
Level 6	Bachelors Degree
Level 7	Masters Degree

ABE Level 3 Certificate in Business Start-up (QCF) (601/3525/6)

Compulsory units

- Understanding a Business Start-up Idea (M/506/4599)
- Understanding the Functional Areas of a Business Start-up (A/506/4654)
- Managing Resources for a Business Start-up (F/506/4655)
- Preparing a Business Plan for a Business Start-up (J/506/4656)

Entry requirements

Open entry, but you must be competent in English (IELTS 5.0 minimum) and Mathematics

ABE also offers a Level 4 Diploma in Business Start-up and Entrepreneurship.



Association of
Business Executives

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